



SWITCH TO RESULTS IN HOTELS

Improve the Net Asset Value of Your Investments by 4%^[1]

Key benefits for an iconic Times Square hotel:

USD 700,000+ ^[2] Projected savings	Over 8% ^[3] reduction of GHG emissions	Payback in ^[4] < 4 months	Over ^[5] USD 1mn CapEx avoidance
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“EcoEnergy has been chosen as a partner for Monitoring and Analytics services. The scope involves analytics on the BMS, Energy Metering & Guest Room Management system to identify operational savings opportunities. They have successfully executed the program at our luxury hotel in New York over the last 12 months and have delivered more than 9% savings.”

Gus Newbury - Regional Director of Engineering, Starwood Hotels & Resorts^[6]

Wipro EcoEnergy's Hotel Energy Management & Analytics service ensures reduced operating costs sustained over multiple years, guaranteeing improved asset valuation of your investments.

OUTCOMES DELIVERED

Reduced operational expenditure	Improved marketability	Reduced capital expenditure	Increased guest satisfaction
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WIPRO ECOENERGY'S GUARANTEED OUTCOME PROGRAM

Multiple building types	Increasing regulations	Budget constraints	Distributed portfolios
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CHALLENGES ADDRESSED

To know more, write to ecoenergy.info@wipro.com

[1] <http://www.usgbc.org/articles/business-case-green-building> [2] projected savings over 5 years of the engagement [3] as per US Environmental Protection Agency Emission Factor [4] based on actual investment recovery [5] based on maintenance improvements [6] dated October, 2016