



A FORTUNE 500 FINANCIAL SERVICES GIANT SWITCHED TO RESULTS

Savings of 12% achieved over 6 months
along with other ROI benefits realized within 10 months.



The Need:

- Leverage the power of analytics for “low cost-high impact” operational energy-saving measures.
- Centralize technology platform for better visibility of building energy and operational performance data for business intelligence.

25% reduction in scope 1&2 emission by 2020 from baseline year 2013

ANALYZE

1000 Average occupancy | **5** RTUs | **150** VAVs | **1500** data points for analytics

Commercial mixed-use building

Building managed by a leading facility management firm



10+ distinct operational savings measures

The Solution:

- Advanced analytics to correlate data from BMS, EMS, Occupancy & Weather systems.
- Unique Managed Energy Services engagement model for 100% multi-year focus to meet savings targets.



The Results:

- Swift reduction in energy consumption
- Improved working environment for occupants
- Improved asset operational performance

12% energy savings

ACCELERATE

The Future:

Establish Energy Operations Center (EOC) covering 1000+ branches and 50+ mixed use buildings across the USA covering 12 mn sq.ft. and \$30 mn annual energy spend.

